

**Comparative Income Statement**  
**May 1/2023-April 30/2024 vs FY23/24 Budget**

	FY24-Budget	FY24 Actual	Variance	FY25-Budget	% +/- F19
<b>REVENUE</b>					
Registration Fees	525,363.00	547,833.32	4.28%	548,000.00	0.03%
Rep Fees	63,350.00	59,500.00	-6.08%	76,500.00	28.57%
Rep Tryout Fees	48,000.00	59,345.00	23.64%	58,000.00	-2.27%
User Pay DOTR	27,000.00	6,000.00	-77.78%	6,000.00	0.00%
User Pay Spring		14,800.00		15,000.00	1.35%
Sponsorships & Advertising	11,000.00	7,046.91	-35.94%	11,000.00	56.10%
Fundraiser	65,500.00	63,989.00	-2.31%	67,500.00	5.49%
Tournament Revenue	292,000.00	323,273.00	10.71%	327,800.00	1.40%
Gaming Grant	100,000.00	100,000.00	0.00%	100,000.00	0.00%
Tbirds Ice rental	5,000.00			-	#DIV/0!
<b>Net Revenue</b>	<b>1,137,213.00</b>	<b>1,181,787.23</b>	<b>3.92%</b>	<b>1,209,800.00</b>	<b>2.37%</b>
<b>Other Revenue</b>					
Miscellaneous Revenue	5,000.00	1,930.00	-61.40%	5,000.00	159.07%
<b>Total Other Revenue</b>	<b>5,000.00</b>	<b>1,930.00</b>	<b>-61.40%</b>	<b>5,000.00</b>	<b>159.07%</b>
<b>TOTAL REVENUE</b>	<b>1,142,213.00</b>	<b>1,183,717.23</b>	<b>3.63%</b>	<b>1,214,800.00</b>	<b>2.63%</b>
<b>EXPENSE</b>					
<b>Program Costs</b>					
Ice	449,000.00	415,184.27	-7.53%	456,000.00	9.83%
Equipment	15,000.00	15,119.72	0.80%	60,000.00	296.83%
Players & Officials Dues	67,485.00	70,378.15	4.29%	72,000.00	2.30%
Referee games	57,000.00	62,923.00	10.39%	63,000.00	0.12%
Safety	3,500.00	3,793.18	8.38%	3,800.00	0.18%
RIS/CRC	1,000.00	825.60	-17.44%	1,000.00	21.12%
<b>Total Program Costs</b>	<b>592,985.00</b>	<b>568,223.92</b>	<b>-4.16%</b>	<b>655,800.00</b>	<b>15.41%</b>
<b>Development Program Costs</b>					
Development Program			#DIV/0!		#DIV/0!
Development Program - Lead - Peter Hay 23/24	50,000.00	50,000.00	0.00%		-100.00%
Development program lead - TBA 24/25				43,125.00	
Development Program - TBA 24/25				53,875.00	
Development Program - Goalle Manager/Coach - Assertion - 23/24	25,000.00	30,000.00	20.00%		-100.00%
Development Program 2023/24- Development Coaches	25,000.00	22,800.00	-8.80%		-100.00%
Development Program 2023/24 - Meetings	2,500.00	1,319.60	-47.22%		-100.00%
Development Program 2023/24- Mentorship	7,500.00	6,600.00	-12.00%		-100.00%
Development Apparel/Equipment	2,000.00	-	-100.00%		#DIV/0!
<b>Total Program Costs</b>	<b>112,000.00</b>	<b>110,719.60</b>	<b>-1.14%</b>	<b>97,000.00</b>	<b>-12.39%</b>
<b>Other Development Programs</b>					
Dev Program Coach Coordinator - Jamie Jackson 23/24	13,000.00	13,000.00	0.00%		-100.00%
Development Program 2024/25 Coach Meetings				1,500.00	
Development Program Pathways	17,000.00		-100.00%		#DIV/0!
<b>Total Program Costs</b>	<b>30,000.00</b>	<b>13,000.00</b>	<b>-56.67%</b>	<b>1,500.00</b>	<b>-88.46%</b>
<b>Tournament Costs</b>					
Ice-Tournament	81,000.00	99,571.50	22.93%	95,000.00	-4.59%
Referees-Tournament	45,000.00	50,575.00	12.39%	50,000.00	-1.14%
Trophies-Tournament	16,000.00	22,678.55	41.74%	23,000.00	1.42%
Sanctions	3,000.00	2,771.00	-7.63%	3,000.00	8.26%
Tournament swag/signage/teamsnap	20,000.00	32,426.33	100.00%	25,000.00	-22.90%
<b>Total Tournament Costs</b>	<b>165,000.00</b>	<b>208,022.38</b>	<b>26.07%</b>	<b>196,000.00</b>	<b>-5.78%</b>
<b>Rep Tryout Expenses</b>					
Ice - tryouts	48,000.00	16,703.94	-65.20%	56,000.00	235.25%
Referees - tryouts		5,195.00			
Rep facilitator		12,000.00			
Rep evaluators		18,527.13			
Tryout hospitality		1,043.60			
Director expenses		265.68			
Team Genius software		1,650.00			
<b>Total Program Costs</b>	<b>48,000.00</b>	<b>55,385.35</b>	<b>15.39%</b>	<b>56,000.00</b>	<b>1.11%</b>
<b>Rec Evaluation Expenses</b>					
Ice - Evaluations	12,500.00	3,101.01	-75.19%	12,500.00	303.09%
Referees - Evaluations		3,270.00			
Evaluators - Evaluations		4,500.00			
<b>Total Program Costs</b>	<b>12,500.00</b>	<b>10,871.01</b>	<b>-13.03%</b>	<b>12,500.00</b>	<b>14.98%</b>
<b>User Pay Expenses</b>					

DOTR Ice - User Pay	22,000.00	2,136.40	-90.29%	22,000.00	929.77%
DOTR Coaches - User Pay		2,175.00			
Spring Ice - User Pay		4,808.38			
Spring Coaches - User pay		6,400.00			
<b>Total Program Costs</b>	<b>22,000.00</b>	<b>15,519.78</b>	<b>-29.46%</b>	<b>22,000.00</b>	<b>41.75%</b>
<b>Ref Development Expenses</b>					
RIC contract - Joel Byron 23/24	13,400.00	7,000.00	-47.76%	7,000.00	0.00%
Ref Development Evaluations & Ice		2,998.80		3,000.00	
Ref clinics		913.53		1,000.00	
Meetings and BC Hockey AGM		791.46		800.00	
Ref appreciation		610.46		600.00	
<b>Total Program Costs</b>	<b>13,400.00</b>	<b>12,314.25</b>	<b>-8.10%</b>	<b>12,400.00</b>	<b>0.70%</b>
<b>Rep Head Coach Payments from AMHA</b>					
Paid coach budget 23/24	36,000.00			35,500.00	
U11 A1 - Riley Emmerson 23/24		962.36			
U11 A2 - Joel Byron 23/24		2,100.00			
U13 A1 - Travis Veldhoen 23/24		6,600.00			
U13 A1 AC - John Blessman 23/24		3,000.00			
U13 A2 - Jamie Jackson 23/24		3,000.00			
U15 A1 - Steve Howerton 23/24		6,600.00			
U15 A2 - Jon Djekic - 23/24		3,000.00			
U18 A1 - Jay Campbell 23/24		2,400.00			
U18 A2 - TBA 24-25					
<b>Total Program Costs</b>	<b>36,000.00</b>	<b>27,662.36</b>	<b>-23.16%</b>	<b>35,500.00</b>	<b>28.33%</b>
<b>Payroll Expenses</b>					
Wages & Salaries - Rhonda Bencze - Administrator	60,000.00	60,667.00	1.11%	60,000.00	-1.10%
EI Expense	1,500.00	1,392.82	-7.15%	1,500.00	7.70%
CPP Expense	3,000.00	3,401.48	13.38%	3,500.00	2.90%
WCB	220.00	175.93	-20.03%	220.00	25.05%
<b>Total Payroll Expense</b>	<b>64,720.00</b>	<b>65,637.23</b>	<b>1.42%</b>	<b>65,220.00</b>	<b>-0.64%</b>
<b>General &amp; Administrative Expenses</b>					
Accounting & Legal	10,000.00	9,878.36	-1.22%	10,000.00	1.23%
Advertising & Promotions	1,500.00	1,440.60	-3.96%	3,000.00	108.25%
Business Fees & Licenses	100.00	200.00	100.00%	200.00	0.00%
Coaching Clinics / Development	6,600.00	5,762.82	-12.68%	6,600.00	14.53%
Misc Director/Volunteer expenses	400.00	-	-100.00%	400.00	#DIV/0!
Courier & Postage	300.00	196.35	-34.55%	300.00	52.79%
Conventions and Meetings	1,800.00	2,674.98	48.61%	3,500.00	30.84%
Insurance	2,200.00	-	-100.00%	2,200.00	#DIV/0!
Interest & Bank Charges	200.00	320.01	60.01%	300.00	-6.25%
Office Supplies	750.00	512.38	-31.68%	750.00	46.38%
Computer Repair & Maintenance	100.00	-	0.00%	100.00	#DIV/0!
Office Phone	700.00	606.31	-13.38%	700.00	15.45%
Website & Teamsnap & Sage & Zoom	6,000.00	4,625.34	-22.91%	5,800.00	25.40%
Photography	2,000.00	1,800.57	-9.97%	2,000.00	11.08%
Scholarships	5,000.00	5,212.50	4.25%	5,250.00	0.72%
3rd Year Celebration	1,000.00	390.81	-60.92%	1,000.00	155.88%
Donations and Thank-you gifts	250.00	78.39	-68.64%	250.00	218.92%
Volunteer appreciation	4,000.00	5,628.35	40.71%	8,000.00	42.14%
Sponsorship Board & Sales Commission	2,500.00	-	-100.00%	2,500.00	#DIV/0!
Expenses carried from Prior Year		-	0.00%	-	#DIV/0!
<b>Total General &amp; Admin. Expenses</b>	<b>45,400.00</b>	<b>39,327.77</b>	<b>-13.37%</b>	<b>52,850.00</b>	<b>34.38%</b>
<b>TOTAL EXPENSE</b>	<b>1,142,005.00</b>	<b>1,126,683.65</b>	<b>-1.34%</b>	<b>1,206,770.00</b>	<b>7.11%</b>
<b>NET INCOME</b>	<b>208.00</b>	<b>57,033.58</b>	<b>-27319.99%</b>	<b>8,030.00</b>	<b>-85.92%</b>